



Australia's Leading Energy Saving Partner



About The Green Guys Group

We enable all Australian businesses, education and government facilities to reduce their energy costs and consumption through LED lighting, solar and embedded network solutions. Our mission is to facilitate sustainability, introduce cutting-edge energy-saving technology and to provide our customers with a seamless journey to achieve energy efficiency.



More than
10,000
projects
nationwide



\$70M+
in energy
savings



\$60M+
in government
subsidies



Over
2.5
Megatonnes
carbon offsets

Our Accreditations & Memberships

In addition to our ISO accreditation, we are proud and active members of some of Australia's notable energy-focused organisations and governing bodies.



Why Partner with Us

Nationwide Project Management & Delivery



Proven ROI

Our lighting solutions deliver ROI within 6 months on average and our solar projects are predominantly cash-flow positive within 3 months!



Turnkey Experts

From audit, design, compliance, installation, project management and warranty, we will ensure the results exceed your expectations.



Government Subsidies

Our team will expertly manage the application process to access government subsidies for energy-saving projects on your behalf.



Certified for Excellence

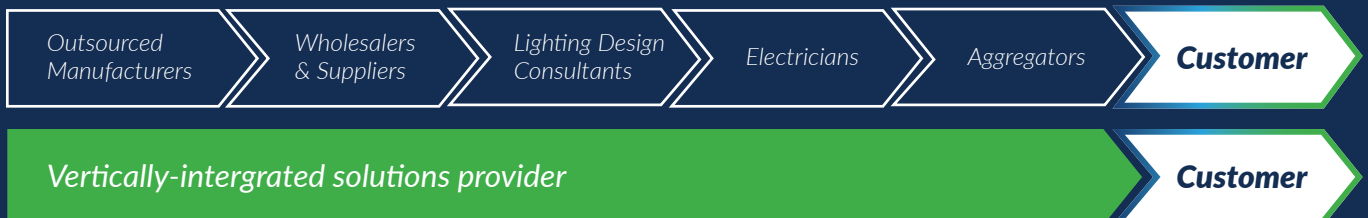
We are certified for Quality Management, Occupational Health & Safety, and Environment with ISO 9001, 45001 and 14001.



Extensive Warranties

All our LED lighting and solar products, as well as our workmanship, come with comprehensive warranties.

Our Process



1 Energy-efficiency Audit

Conducted by our energy consultants to understand your energy needs and current consumption. Based on this assessment, we will recommend a suitable energy-saving solution(s) and applicable finance options.

2 Products Selection

By partnering directly with manufacturers, we provide you cost-efficient products for your energy solution(s). We guarantee the highest quality and best-fit products for your needs.

3 Safety Inspection & Installation

Our accredited Master Electricians will conduct an on-site detailed safety assessment before proceeding with the installation of your energy-efficient solution(s). This assessment will be performed with minimal disruptions to your daily operations.

4 Recycle

We take the responsibility of recycling your old lights and safely decommission them according to the regulations.

5 Start Saving

Experience immediate savings on your energy bills!

Our Management Team



Ben Henderson

Co-founder & Managing Director

As an energy-efficiency expert and esteemed member of the Energy Saving Industry Association Board, Ben has participated in many stakeholder engagements for various states' energy saving schemes since 2010. He has developed The Green Guys Group's unique, vertically integrated solution, that allows the seamless end-to-end delivery of efficient and affordable energy solutions across Australia.



Daniel Finnerty

Co-founder & Group Operations Director

With over 20 years of experience as a qualified electrician, Danny is a member of Master Electricians Australia and board member of the Area Advisory Committee, representing electrical contractors across NSW and ACT. His commitment to the industry shapes The Green Guys Group's mission of ease and effortless experience to access energy efficiency upgrades.



Adam Pearse

Group General Manager

Adam has garnered a diverse portfolio of senior management experience in the energy, renewables, construction, and property development sectors in the past two decades. Driven by the concept of reduced reliance on the grid and forefront clean energy technology, his expertise propels The Green Guys Group's Solar Solutions and Embedded Networks for major customers with multi-site rollouts.



Sean Robinson

Group Sales Director

For over 25 years, Sean has established and implemented Sales & Marketing strategies for various products, solutions, and services with several leading international companies in the UK and across Europe. Under his guidance and management, The Green Guys Group has established a recognised brand and accelerated its growth through discovery, development and delivery of new opportunities nationwide.



Daniel Ryan

General Manager - Victoria

Dan has over 10 years of industry experience in delivering multiple complex energy-efficiency projects for Tier 1 energy retailers. Since joining the team in 2015, Dan has brought his intrapreneurial and vast operational expertise to build a dynamic yet robust methodology that underpins The Green Guys Group's ongoing success and high level of service delivery.

Commercial LED Lighting Upgrade

We are the leading designer, manufacturer, supplier and installer of high quality, Australian Standard LED lighting. Our extensive experience in implementing tailored LED lighting solutions covers a wide range of industry sectors, including industrial, strata & property groups, healthcare & education facilities, government agencies, and all Commercial business types.

As an Accredited Certificate Provider, we can offer state government rebates to help subsidise your LED lighting upgrades. We take care of the application process as a part of our comprehensive solution and service, saving you the time and effort of doing the paperwork.



Up to **75%**
energy cost savings



Guaranteed energy
consumption
reduction



ROI delivered
within 6 months
on average



Improved
WH&S
environment



Reduced
carbon
emissions



“The Green Guys Group is **very professional and easy to deal with**. They went the extra mile to ensure the **best fit and best solutions** were provided for our sites. Their **proposals were highly competitive, easy to understand**, and the state **rebates were clearly defined** and **significantly reduced the ROI period**. They did all the legwork on the admin side, which was a very welcoming value-added service. These guys are highly recommended, and I will not use anyone else for our LED requirement.”



Quentin Minnie

Transformation Project Manager,
Lactalis Australia Pty Ltd



Solar Energy System & Power Purchase Agreement

As one of Australia's leading commercial solar providers, we empower businesses and government agencies to take control of their energy costs while facilitating sustainability through the generation of clean, renewable energy. Our solar solutions are specifically designed for your current energy consumption and needs, accompanied by a real-time energy monitoring system and integrated energy storage option.

Alternatively, we offer a Solar Power Purchase Agreement (PPA) where we supply, install and maintain the solar PV system with zero capital investment. This includes a saving protection guarantee with a minimum of a 10% discount to your grid electricity costs for the term of your PPA and an option to own the solar system at the end of the agreement.



Guaranteed energy cost savings



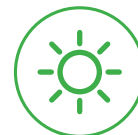
Avoid rising electricity costs



Increased NABERS rating & property value



Swift payback period



Sustainable & reliable energy source



"The Green Guys Group worked closely with our team to successfully deliver solar system across 3 different sites. We're highly satisfied with their **top-notch communication and flexibility** following our stringent construction schedules and engineering guidelines. The team has been **self-sufficient and quick at solving problems** that arose during installation. I highly recommend The Green Guys Group for their excellent service and proven solar system."



Brendan Giovenco & Lachlan Croft
Project Managers, University of Wollongong - INTREC



Solar Embedded Networks

Our solar microgrid solution is an embedded energy network that allows multi-tenanted buildings to procure electricity at a guaranteed cheaper rate and create an additional income stream with zero capital costs and no risks. We will design, supply, install and manage the system, as well as produce customer billing in accordance with AER regulations.

It consists of two main parts that benefit all the electricity consumers in its network - an embedded metering network that enables bulk energy purchase at a cheaper cost, and a solar energy generation system that generates on-site clean, low-cost energy.



Zero-cost, zero-risk turnkey solution



Ongoing rental revenue from your roof



Guaranteed discounted electricity rate



Increased property value



Clean & sustainable source of energy

Our Solar Microgrid solution is best suited for:



Retail, commercial & industrial multi-tenanted environments



Multi-tenanted apartment buildings & medium-density housings



Gated communities (e.g. retirement homes, lifestyle villages)



Shopping centres & multi-tenanted bulky goods centres



Project in Progress

Singleton Centre

A shopping centre that has been transformed into a medical & services precinct, the Singleton Centre provides access to a wide range of healthcare services and specialists.

300 kW
Total system size

\$32,500
Est. annual roof rental revenue

20%+
Avg. electricity savings

210
tonnes CO₂ abated annually

Government Partnerships

We are a preferred and approved Energy Services provider for Local Government Procurement (LGP) and the NSW Department of Planning, Industry and Environment (DPIE).

NSW Department of Education - Port Hacking High School



Port Hacking High School is one of the largest secondary comprehensive schools in the Sutherland District of NSW. We delivered an LED Lighting Upgrade that enabled the School to reduce their energy consumption and operating costs while maintaining a uniform low-glare illumination complying with the Education Facilities Standard & Guidelines.

\$59,689
Annual energy cost savings

41%
First-year ROI

2.9 years
Avg. payback period

227
tonnes CO₂ abated annually

Hawkesbury City Council



Hawkesbury City Council is the largest local government area in metropolitan NSW. We delivered a Solar Solution for 12 sites in the Deeruben precinct, empowering the Council to take control of their energy consumption and costs while achieving sustainability and resilience to the changing climate.

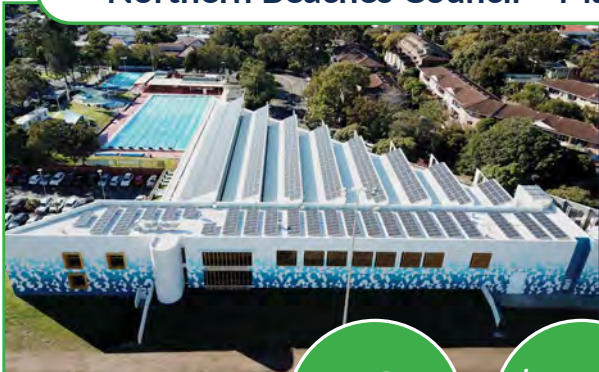
729 kW
Total system size

\$183,897
Annual energy cost savings

4.3 years
Avg. payback period

1,044
tonnes CO₂ abated annually

Northern Beaches Council - Manly Andrew 'Boy' Charlton Aquatic Centre



The Northern Beaches Council is committed to act against climate change and reduce their carbon emissions through renewable energy sources. Our Solar Solution for the Aquatic Centre is one of the largest systems on the Northern Beaches, and is expected to offset nearly a quarter of the Centre's electricity demand from the grid, saving the Council a significant amount on their electricity bills.

265 kW
Total system size

\$57,646
Annual energy cost savings

5.8 years
Avg. payback period

349
tonnes CO₂ abated annually

Integrated Case Study

LED Lighting & Solar PPA

Health Care

📍 20+ sites nationwide



"We spent a fair amount of time working with several companies for lighting and solar and found The Green Guys Group to be the best for us in terms of reputation, experience, knowledge and capability. I highly recommend them."

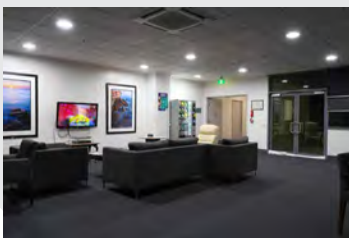
Adam Thompson
National Asset Manager

Health Care is the third-largest private hospital operator in Australia with a portfolio of over 30 private healthcare facilities. Through our unique lighting products and detailed Health, Safety, Environmental & Quality delivery planning, we successfully delivered a national LED lighting and solar PPA solution with minimal impact on the hospitals' round-the-clock operations. The energy savings on the project created nine full-time equivalent jobs for one year, and Health Care will be saving more than \$4M in electricity bills over the next 10 years and significantly reducing their environmental impact.

9,302
LED LIGHTS



2.3 MW
TOTAL SOLAR PPA SYSTEM



\$4M
Energy cost savings
over 10 years

1.5 years
Avg. payback
period

2,826
tonnes CO₂
abated annually

\$6.5M
Energy cost savings
over the life of PPA

25%
Grid electricity
rate discount

3,710
tonnes CO₂
abated annually



Integrated Case Study LED Lighting & Solar

Suttons Motor Management

📍 10+ sites in NSW



Suttons Motor Management is the industry's leading and most trusted family dealer for 27 different motor vehicle franchises. With the aim of reducing operating costs, Suttons was looking to replace inefficient lighting in showrooms, service areas, offices, and warehouses. Energy-efficient, high-CRI LED lights were installed to provide less glare, yet brighter illumination, enhancing colour perception of the vehicles and improving WH&S. Our on-site Solar Energy Systems provided additional reductions in energy consumption, thus reducing carbon emissions.

2,450
LED LIGHTS



1.75 MW
TOTAL SOLAR PV SYSTEM



\$303,511
Annual energy
cost savings

248%
First-year
ROI

1,380
tonnes CO₂
abated annually

\$415,172
Annual energy
cost savings

4.5 years
Avg. payback
period

2,737
tonnes CO₂
abated annually





Case Studies

LED Lighting Solutions

Nestlé



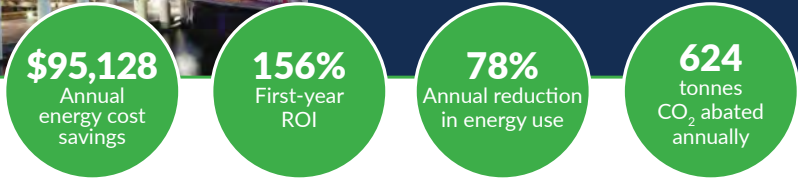
Nestlé's refrigerated distribution centre in Altona often exceeds its maximum load during summer due to the reliance on high-pressure sodium lighting. An LED lighting solution was developed and delivered to reduce their energy usage and decrease running costs within a 24-hour operating environment. The LED lights enhanced the lux and lumen levels thereby improving Workplace Health & Safety.



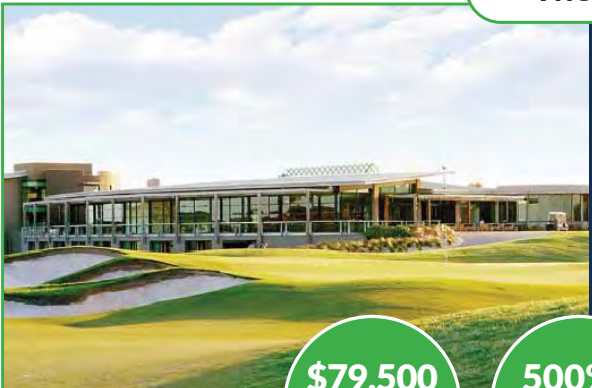
King Street Wharf



King Street Wharf is a mixed-use tourism, commercial, residential, retail, and maritime development with multiple entities and strata plans. As an energy-intensive precinct, King Street Wharf was looking for a solution to reduce their energy consumption, costs, and carbon footprint. The LED lighting design and upgrade provided them with a multi-site turnkey solution that exceeded their expectations.



The Sands Torquay



The Sands Torquay Resort & Golf Course wanted to reduce their energy bills, maintenance costs and enhance their interiors. The LED solution delivered lucrative reduced energy bills whilst improving its interior to an aesthetically pleasing modern appearance. The project team worked within the perplexities of the Resort's operations and successfully delivered the project within the specified timeframes.



Case Studies

Solar Solutions

Armstrong Flooring



The solar energy system was designed to optimise the use of Armstrong Flooring's factory roof to generate clean energy. The solar solution that included an electrical system upgrade, combined with the seamless coordination with the Distribution Network Service provider, ensured a smooth installation and guaranteed energy generation levels.

300 kW

Total system size

\$90,519

Annual energy cost savings

6.5 years

Avg. payback period

389

tonnes CO₂ abated annually

Nowra Fresh Fish & Meat Market



Nowra Fresh is one of the biggest wholesale suppliers of meat and seafood in NSW. A renewable energy solution was designed to reduce its grid energy consumption and costs. An online monitoring system was installed to allow Nowra Fresh to track their daily energy generations and savings in real-time. Minimal power shutdown was achieved during the successful delivery of the project.

75 kW

Total system size

\$16,626

Annual energy cost savings

4.5 years

Avg. payback period

89

tonnes CO₂ abated annually

The Mill Bowral



An expansive community hub home to various retail and office spaces, studios, and a weekly farmers market. A solar PPA solution was delivered to reduce operational costs and the tenants' electricity bills. The solar PPA solution was delivered at no cost, with cost savings being introduced from day one.

78.8 kW

Total system size (PPA)

\$22,107

Annual energy cost savings

4.3 years

Avg. payback Period

85

tonnes CO₂ abated annually

Case Studies

Solar Microgrid

Our latest Solar Microgrid projects are currently in the first stages of installation and due for completion in 2021. Upon completion, tenants will get the 'Best Rate Guarantee' electricity discounts from day one, and property owners will start earning additional income through roof rental revenue.

Greenway Wetherill Park



A unique hybrid centre, Greenway Wetherill Park combines a large retail format with a village ambience that creates the area's most desirable food and retail destination.

1,500 kW

Total system size

\$150,000

Est. annual roof rental revenue

8-20%

Electricity savings per tenant

1,750

tonnes CO₂ abated annually

Campsie Centre



Campsie Centre is the one-stop-shop destination with over 50 stores for fashion, fresh food, health and more in the heart of the multicultural Canterbury region in Sydney's inner west.

350 kW

Total system size

\$42,502

Est. annual roof rental revenue

18.5%

Avg. electricity savings

370

tonnes CO₂ abated annually

Wattle Grove Shopping Village



With Coles and over 16 specialty stores all on one convenient level, Wattle Grove Shopping Village is the shopping and social hub of Wattle Grove and surrounding areas since 1998.

195 kW

Total system size

\$16,500

Est. annual roof rental revenue

21%

Avg. electricity savings

227

tonnes CO₂ abated annually



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